



November 29, 2004

**BARBER/BEAUTY PROFESSIONAL RATES
REVISED FOR BUSINESSOWNERS IN DELAWARE**

- BACKGROUND** We previously announced that, based on a review of the marketplace requested by a member company, we revised the barber/beauty professional rates charged under the Businessowners program. The revision applies to the 2003 edition of the BOP.
- MSO ACTION** In addition to Indiana, Maryland, New Jersey and Pennsylvania, the revision is now approved in Delaware.
- EFFECTIVE DATE** December 1, 2004
- DISTRIBUTION** The revised manual pages will be included on the next CD-ROM update. The pages can be accessed through our website: <http://www.mosnet.com>.
- QUESTIONS** Contact Sue C. Quimby, CPCU at (800) 935-6900 or e-mail: squimby@msonet.com.