



November 18, 2004

**BARBER / BEAUTY PROFESSIONAL RATES  
REVISED FOR BUSINESSOWNERS  
IN INDIANA AND MARYLAND**

**BACKGROUND**

We previously announced that, based on a review of the marketplace requested by a member company, we revised the barber/beauty professional rates charged under the Businessowners program. The revision applies to the 2003 edition of the BOP.

**MSO<sup>®</sup> ACTION**

In addition to New Jersey and Pennsylvania, the revision is now approved in Indiana and Maryland. The filing is pending in Delaware.

**EFFECTIVE  
DATE**

December 1, 2004

**DISTRIBUTION**

The revised manual pages will be included on the next CD-ROM update. The pages can be accessed through our website: <http://www.msonet.com>

**QUESTIONS**

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